

Life changes. We'll be there.







#### Dear Policyholder,

At this time last year, we had just emerged from a period marked by a global pandemic, market volatility and sustained downward pressure on interest rates. Many believed that 2021 would be a turnaround year for our industry and economy.

As we have all witnessed, 2021 presented many of the same challenges as 2020. Despite the external environment, we remained focused on our strategic and business objectives. We successfully updated and enhanced our product portfolio, implemented new technology to serve our customers and achieved strong financial results. All the while, we were reminded that the protection and accumulation products and services we offer play a valuable role in the financial security of individuals, families and businesses. I'm very optimistic about the future of our industry and excited about what lies ahead for our company.

#### **Constellation Transaction**

A top priority throughout 2021 was completing many of the necessary steps to finalize our planned transaction with Constellation Insurance Holdings in March 2022.

In March 2021, Ohio National announced it had entered into an agreement to be acquired by Constellation, a U.S.-based company backed by two of the world's largest long-term institutional investors, Caisse de dépôt et placement du Québec (CDPQ) and Ontario Teachers' Pension Plan (OTPP).

With the approval of our voting members, Ohio National successfully completed the transaction on March 31, 2022 and is now operating as an independently managed subsidiary of Constellation. Ohio National will maintain its independent identity, brand, operations and culture of service.

At a transformational time for our industry and company, this transaction strengthens Ohio National's balance sheet and capital access, which will enable us to capitalize on significant growth opportunities. We are now better positioned to fully leverage our historical strengths and become a market leader in protection and retirement solutions.

### What can you expect from Ohio National?

As our tagline says, Life changes. We'll be there. Ohio National will continue to honor your policies and contracts under their existing terms. We will provide you with our quality service and remain steadfast in our commitment to deliver policy benefits to you and your beneficiaries when you need them. Our focus on serving you over the long term remains constant.

We continue to build our independent network of financial professionals to provide an array of protection and accumulation products to more people who need them. We are committed to advancing our mission to help you achieve your financial goals. You can be assured our dedication to helping build strong communities is unwavering.

Fundamental to our values is a commitment to diversity, equity and inclusion throughout our business. We will continue to help protect dreams and secure financial futures — just as we have for 112 years and counting.

It is my privilege to serve you at this exciting time in our company history. I pledge our very best to you today — and for generations to come.

Barbara a. Ourner

Sincerely yours,



Barbara A. Turner, CRCP President and Chief Executive Officer

# 2021 Highlights

Benefits paid to policyholders and beneficiaries

\$1.5 billion<sup>1</sup>

Life insurance in force

\$184 billion

Dividends paid to eligible policyholders

\$90 million<sup>2</sup>

Financial results

Assets under management

\$40.8 billion

Statutory total adjusted capital (ONLIC3)

\$1.5 billion

Statutory core earnings

\$168.2 million

**Business results** 

Recurring individual life insurance

premium

Up 2.4% for 2021

10-year compound annual growth rate: 7.9%

Recurring disability income insurance premium

Up 10.6% for 2021

5-year compound annual growth rate: 8.2%

New sales of indexed universal life (IUL)

Up 87%, setting a new record

Distribution network

Added nearly 1,000 financial professionals and 10 brokerage relationships

The O.N. Equity Sales Co. (ONESCO)

Grew gross broker-dealer concessions by 20.2% to \$75.8 million and overall ONESCO assets under management to a record \$14 billion

## Financial strength<sup>4</sup>

The strength of our company is backed by high marks for financial security and claims-paying ability from independent rating analysts.

Δ ,

A.M. Best

**A3** 

Moody's

**A**-

Fitch

- <sup>2</sup> Dividends are not guaranteed.
- <sup>3</sup> The Ohio National Life Insurance Company
- <sup>4</sup> The strength of our company is backed by high marks for financial security and claims-paying ability from independent rating analysts. These ratings include: "A" from A.M. Best Company, its third-highest ranking out of 16 categories; "A3" from Moody's, its seventh-highest ranking on a 21-part scale; and "A-" from Fitch, its seventh-highest ranking on a 21-part scale. All ratings information is according to reports published on: www.ambest.com/ratings, moodys.com/insurance and fitchratings.com. Ratings are accurate as of 12/31/21. For the most current ratings, see ohionational.com.

The financial data presented above is derived from results on the basis of Generally Accepted Accounting Principles (GAAP), except benefits paid, recurring life insurance premium, disability income insurance premium, statutory total adjusted capital, statutory core earnings and assets under management. All financial information in this document is considered unaudited because the final audit process is not yet complete.

Insurance products issued by The Ohio National Life Insurance Company and Ohio National Life Assurance Corporation. Issuers not licensed to conduct business in NY.

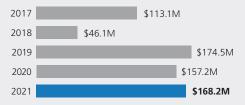
<sup>&</sup>lt;sup>1</sup> Benefits paid in 2021 to policyholders and beneficiaries include cash payments for life insurance benefits, systematic withdrawal transactions on deferred annuity contracts, monthly disability income benefits, retirement plan benefits and annuity lump sum death claims and disbursements.

## Statutory total adjusted capital (ONLIC) \$1.5 billion

Total adjusted capital is utilized by regulators to evaluate the capital strength of the company on a statutory basis.



## Statutory core earnings (ONLIC) \$168.2 million



# Strong results and financial stability

Our financial position is strong and reflects ongoing discipline and focus on operations and expense management.

2021 consolidated financial results Ohio National Mutual Holdings, Inc. (ONMH)

Balance sheets in thousands	2021	2020
Bonds, notes and other debt securities	\$10,713,583	\$10,683,540
Mortgage loans on real estate	1,577,560	1,474,388
Other invested assets	2,638,866	2,700,494
Total invested assets	14,930,009	14,858,422
Other general account assets	6,488,574	6,746,395
Total general account assets	21,418,583	21,604,817
Separate account assets	19,376,463	19,486,193
Total assets	\$40,795,046	\$41,091,010
Future policy benefits and claims	\$16,862,670	\$16,624,579
Other general account liabilities	1,133,832	1,165,892
Long-term debt	976,725	975,910
Total general account liabilities	18,973,227	18,766,381
Separate account liabilities	19,376,463	19,486,193
Total liabilities	38,349,690	38,252,574
Total equity	2,445,356	2,838,436
Total liabilities and equity	\$40,795,046	\$41,091,010
Additional balance sheet performance measures		
Total capital (equity plus long-term debt)	\$3,422,081	\$3,814,346
Equity (excluding AOCI)	\$2,251,446	\$2,348,803
Total assets (excluding ACOI)	\$40,443,669	\$40,357,029

#### 2021 consolidated financial results Ohio National Mutual Holdings, Inc. (ONMH)

Statements of operations in thousands	2021	2020	
Net policy fees, charges and premiums	\$1,672,417	\$1,573,767	
Net investment income	494,729	441,667	
Net other income (loss) including realized gains and (losses)	179,318	166,350	
Total revenue	\$2,346,464	\$2,181,784	
Benefits paid or credited to policyholders or beneficiaries <sup>1</sup>	\$1,726,481	\$1,562,472	
Other expenses	653,277	621,798	
Total benefits and other expenses	\$2,379,758	\$2,184,270	
Loss before income taxes	\$(33,294)	\$(2,486)	
Income tax expense (benefit)	51,856	(2,534)	
Net (loss) income	\$(85,150)	\$48	
Additional statements of operations performance measures			
Total revenue excluding realized gains and (losses)	\$2,384,583	\$2,211,251	
Core earnings <sup>5</sup>	\$148,004	\$152,800	

The balance sheets and statements of operations are excerpted and condensed from the organization's 2021 consolidated financial statements prepared on a Generally Accepted Accounting Principles (GAAP) basis. For a certified copy of the organization's most recent audited financial statements, please email your request to legal@ohionational.com or mail it to Therese S. McDonough, Secretary, Ohio National Holdings, Inc., P.O. Box 237, Cincinnati, OH 45201.

## General account investment portfolio

Ohio National's general account investment portfolio is well diversified and is primarily allocated to high-quality, long-term bonds:

- Our investment strategy provides excellent returns over the long term while limiting overall credit, market and interest rate risk.
- Our disciplined investment guidelines limit exposure to any single asset class.

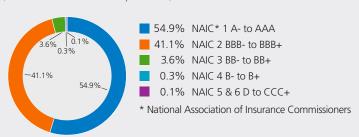
#### General account invested assets: \$13.8 billion

(Exludes Latin American operations)



### Investment portfolio bond quality

(Exludes Latin American operations)



<sup>&</sup>lt;sup>5</sup> Core earnings include pre-tax operating earnings adjusted for certain items that fluctuate from period to period in a manner unrelated to our core operations.

Learn more about how we help build stronger communities at ohionational.com



# Making communities stronger

More than 75 charitable organizations benefited from the volunteer and financial support of Ohio National and its associates in 2021.

## **Community impact**

\$1.6 million

donated to nonprofits in 2021

17,000+ hours

volunteered by associates since 2016

\$29+ million

donated since 1987



# Mission

To make a difference in your life by helping you achieve financial security and independence today — and for generations to come.

# Vision

To be your company of choice — through integrity, trusted relationships and financial strength.

# Stay in touch. We welcome your questions.



800.366.6654



For secure access to your policy or contract information: **ohionational.com** 

Privacy policies and practices are available at ohionational.com. If you wish to receive a printed copy, please call 513.794.6100.

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Products are issued by The Ohio National Life Insurance Company and Ohio National Life Assurance Corporation. Guarantees are based on the claims-paying ability of the issuer. Product, product features and rider availability vary by state. Issuers are not licensed to conduct business in NY. New York contracts issued by National Security Life and Annuity Company.

Ohio National Holdings, Inc. | Ohio National Financial Services, Inc. | The Ohio National Life Insurance Company | Ohio National Life Assurance Corporation | National Security Life and Annuity Company | The O.N. Equity Sales Company | Ohio National Equities, Inc. | Ohio National Seguros de Vida S.A., Chile | Ohio National Seguros de Vida S.A., Peru | Centauro-ON



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